# ConsumerDemand

Innovations in Building Consumer Demand for Tobacco Cessation Products and Services

#### ROUNDTABLE MEETING 1 AGENDA

#### PURPOSE/GOALS

- To generate **new ways of thinking** about increasing demand for evidence-based tobacco cessation products and services.
- To achieve **major breakthroughs** in the use of tobacco cessation products and services to increase the public health or population impact.
- To identify and catalyze feasible innovations in R&D, product design, research funding, practice and policy that could significantly improve the use and impact of current evidence-based treatments within the next 3 years.

### Wednesday, December 7

8:30am	Continental Breakfast
9:00 – 9:40am	Welcome and Roundtable Overview Carlo DiClemente (Chair), C. Tracy Orleans (Co-Chair)
9:40 – 10:00am	Roundtable Sessions: Overview and Ground Rules Elaine Arkin, Stephanie Smith
10:00 – 11:00am	Understanding Smokers and Cessation Gary Giovino, Elizabeth Barbeau, Helen Lettlow
11:00 – 11:15am	BREAK
11:15 – 12:00pm	<b>Current Evidence-Based Cessation Treatments: Efficacy and Critical Ingredients</b> <i>Saul Shiffman, Frank Vocci</i>
12:00 – 1:00pm	LUNCH
1:00 – 3:30pm	Overview of Treatment Delivery Systems (Panel Discussion) Quitlines: Linda Bailey Online: Amanda Graham Healthcare: Susan Swartz Pharmaceutical "Wrap-Around" Programs: Vic Strecher Community and Worksites: Myra Muramoto Taking a Systems Approach: Putting It All Together: David Abrams



3:30 – 3:45pm	B R E A K
3:45 – 5:45pm	What Quitters Want (Panel Discussion) Kay Kahler Vose, Gary Giovino, Elizabeth Barbeau, Helen Lettlow
5:45 – 6:oopm	Day 1 Wrap-Up
6:3opm	Dinner Reception Peter Coughlan, IDEO

## Thursday, December 8

8:ooam	Continental Breakfast
8:30 – 9:30am	Tobacco Industry Marketing, PREPs and Unproven Methods Danny McGoldrick, Matt Barry
9:30 – 9:45am	B R E A K
9:45 – 11:00am	Marketing of Cessation Products and Services (Panel Discussion) Countermarketing and Quitlines: <i>Karen Gutierrez</i> NRT: <i>Katie Kemper, David Graham</i> Cessation Services: <i>Bill Blatt</i> Reaching Priority Populations: <i>Pablo Izquierdo</i>
11:00 – 11:20am	Creating Demand Through Policy Change Matt Barry
11:20 – 12:00pm	Balancing Supply and Demand Frank Chaloupka, John Pinney
12:00 – 12:15am	PICK UP BOX LUNCHES
12:15 – 1:30pm	<ul> <li>Identifying Opportunities for Breakthroughs – Enhancing the 6 P's (Facilitated Brainstorming Groups)</li> <li>Where are there opportunities for innovation?</li> <li>What can we do to better connect with the consumer?</li> <li>Which opportunities will have the biggest impact?</li> <li>Of these ideas, which ones are feasible? Who needs to implement?</li> </ul>
1:30 – 1:45pm	B R E A K
1:45 – 3:00pm	Breakout Group Debriefing
3:oopm	Conclusions and Next Steps
3:3opm	Adjournment